

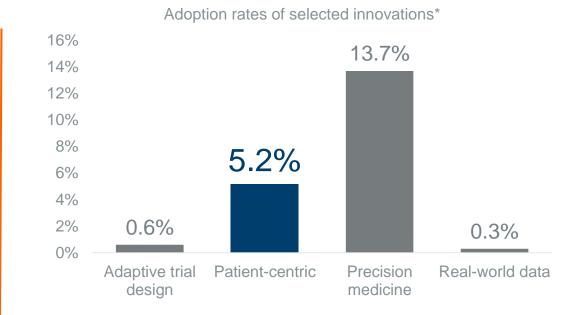
Data: 2012-2017. Source: Trialtrove® | Pharma Intelligence.
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Patient-Centric Design: Impact



out of 20 studies included a patient-centric design

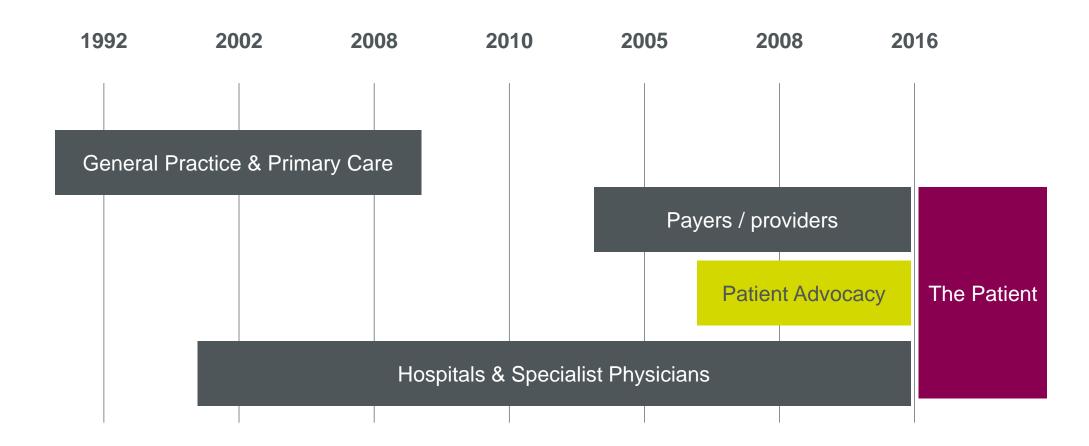




^{*} Innovation adoption rate is defined as the number of Phase II & Phase III trials indicating use of innovation during the above period, as percentage of trials where innovations were not present from the same period of time.



Patient as a stakeholder – the evolution of personalised medicine







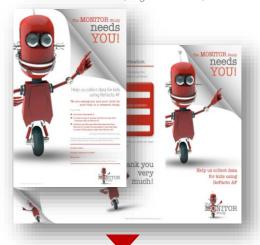
Patient-Centric Trials

Simplify the patient journey

- Design around patient needs
- Improve relevance and convenience to participate

Using language & images the patient relates to...

Websites, Digital Banners,



iPAD, ICF Flip Charts, Consent+ Aid tools



Visit by Visit Study Guides



Greater Gift - Thank You and Appreciation



EDUCATE / ENGAGE



CONSENT / RANDOMISE



COMPLETION





APPs Study Posters and Flyers



APPs & Digital Study Brochures, Dear Patient Letters



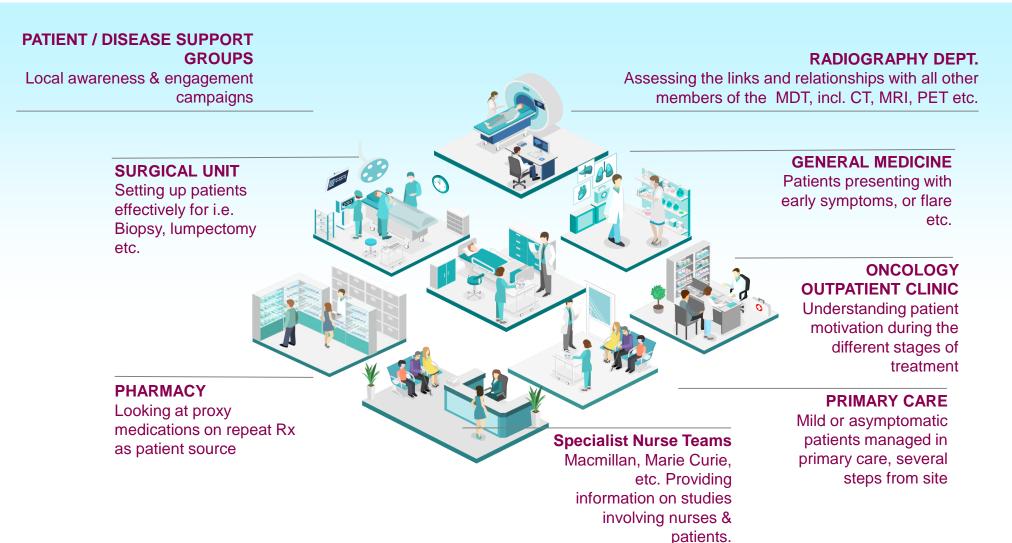
Study Fact Sheets, Appointment Reminder cards, and Compliance Aid Tools



Patient & Study Alumni, End of Study Lay summaries



How many steps removed is the patient relative to each study?



Dealing with innovation – at the inflection point











EVOLVING SERVICES







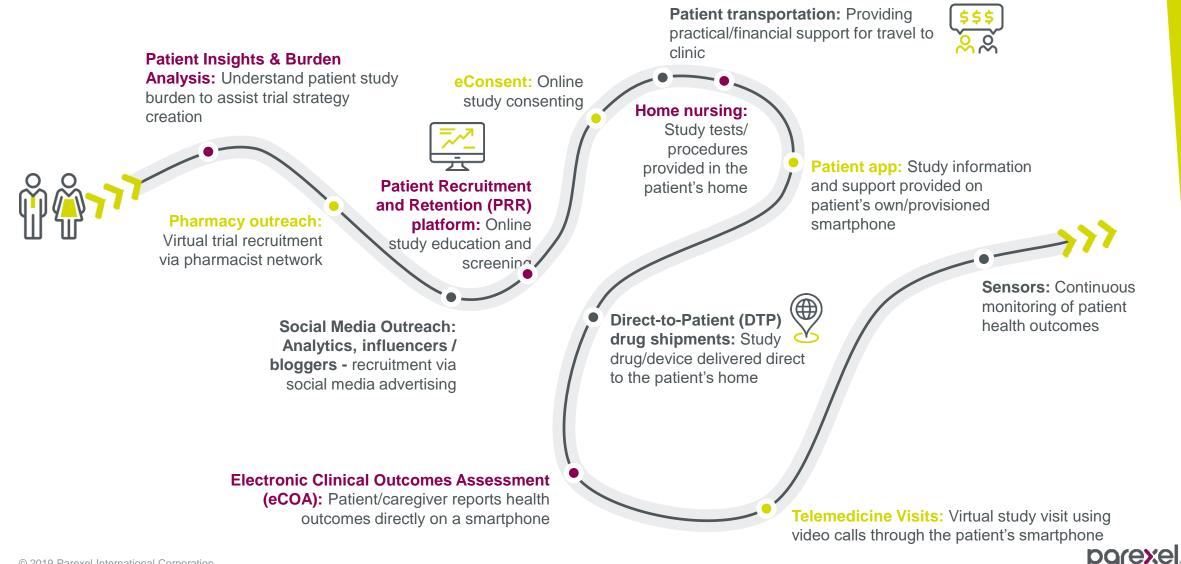




Agreeing Scope and de-risking the deployment:

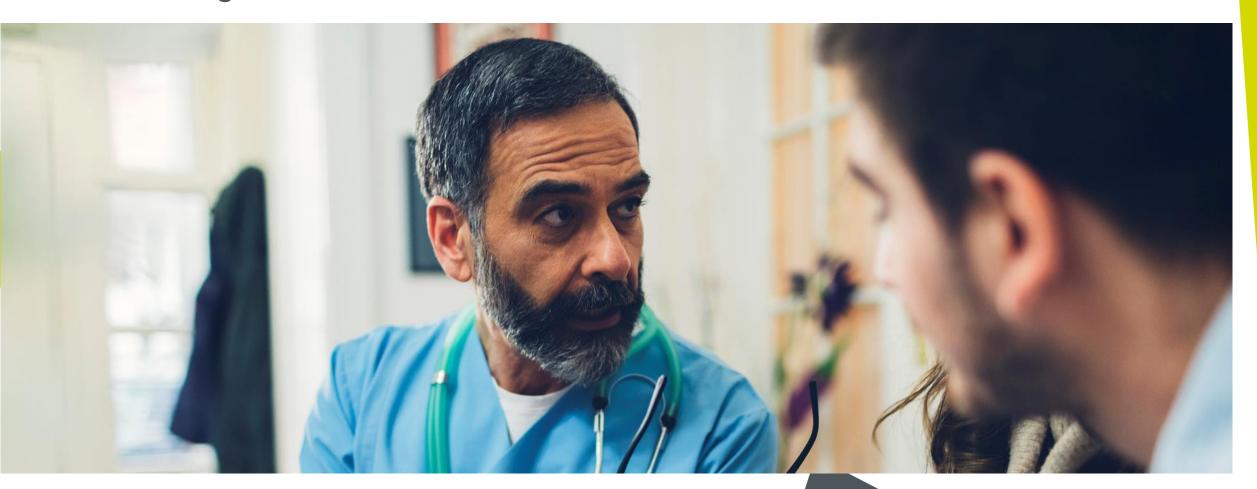
- Eye always on the deliverable randomised patients!
- Keep it simple for patients and sites
- Scope set jointly between using probability scoring for risk
- Negotiating risk based agreements with vendors on
- Risk assessment and de-risking inclusion of innovation tactic on a study

Mapping the patient pathway from insights – virtual studies



Informed consent

Decoding the clinical trial – the IBD / IBS lesson...



Informed consent with animated video

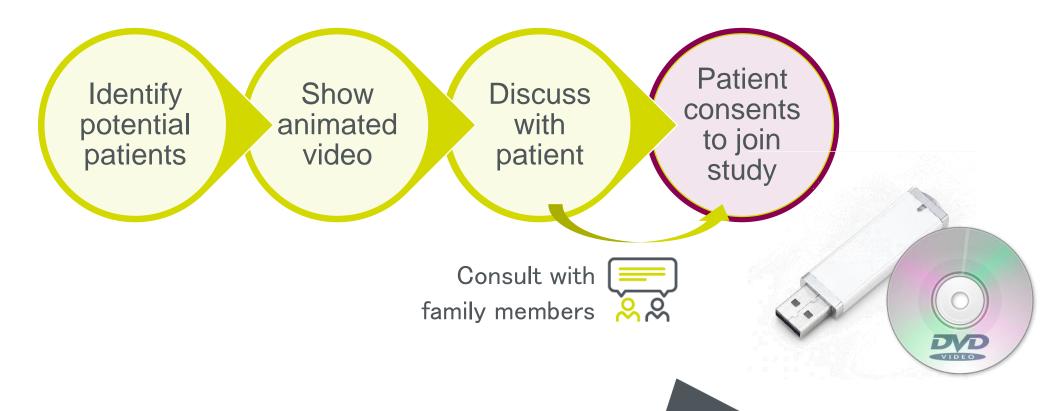
- > Video
- Models
- **>** Animations
- Algorithms running behind video
- > Comics for children
- **>** eCONSENT





Informed consent with animated video

Making an informed decision



Virtual trials

Taking the study to the patient

What are virtual trials?

> Virtual/remote/decentralised/site less trials (Ph I-III) or direct-to-patient (DTP) /direct-with-patient (DWP) studies (Ph IV) are designed to make it as easy as possible for patients to participate in clinical research by taking all or part of the study to them in their homes







Why virtual trials?

There are currently

>40,000 clinical studies recruiting

in the U.S.

80% delayed due to recruitment problems*



70%

of potential participants

live more than 2 hours

away from their nearest study center, which limits recruitment and retention**







of clinical trials

fail to retain

enough patients



Average dropout rate

across all clinical trials***

The plan is to make studies more accessible by deploying a virtual trials service to reduce the practical, financial and geographical barriers to participation, thereby achieving better recruitment and retention.



^{*}http://mediaroom.sanofi.com/sanofi-launches-digital-clinical-trials-to-improve-recruitment-and-reduce-trial-times/#!

^{**}https://forteresearch.com/news/infographic-retention-in-clinical-trials-keeping-patients-on-protocols/

^{***}https://www.fiercebiotech.com/cro/sanofi-launches-new-virtual-trials-offering-science-37

Virtual visit



Telehealth visit





Site portal







> Patient portal

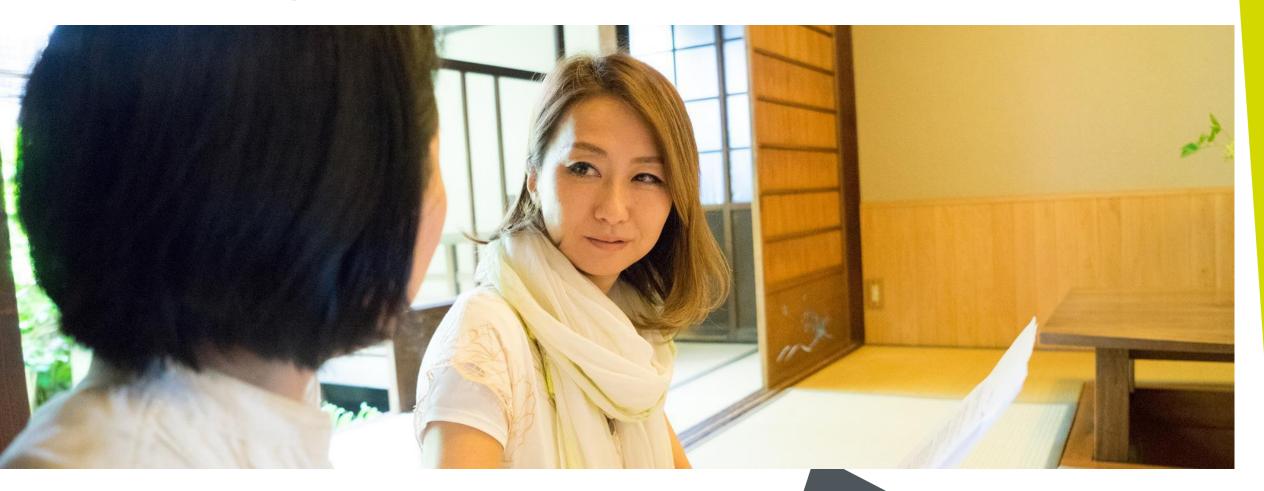


Home nurse support



Virtual trials

Home nursing



Ensuring Good Clinical Practice (GCP)

Investigator responsibilities



Responsible for decisions and involved



Adequate staff and facilities



Collaborate with home nurses



Data integrity (accuracy, completeness, timeliness)





Simplify the patient journey

So, what does it all mean?

- > Face-time with doctors, self-diagnosis and on-line pharmacy
- > UBER Health, Google health, 23andMe
- > Isolation of patients (MDD) and some actually not wanting nurses to visit them at home
- Doctors & Nurses air traffic controllers of patient care – ask them at Feasibility





Thank you

